

## On-Demand Business Intelligence

### Intellivered

- ⇒ Business Intelligence SaaS Offering
- ⇒ On-Demand Reporting and Analytics
- ⇒ 100% Hosted solution—no customer premises infrastructure
- ⇒ No operations/maintenance personnel requirements
- ⇒ Zero cash outlay for DW Platform Hardware or Software

### Pricing Model

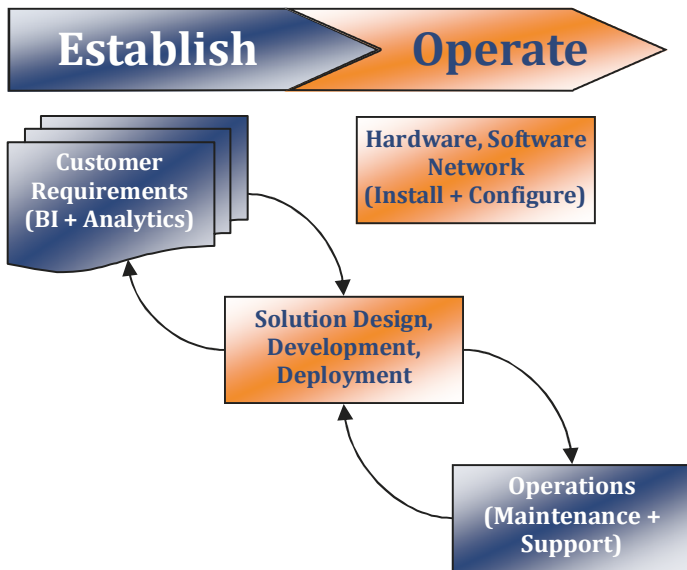
- ⇒ Fixed monthly fee for:
  - ◆ Infrastructure
  - ◆ Operations
  - ◆ Maintenance and Support
- ⇒ Variable Professional Services for:
  - ◆ Initial Implementation
  - ◆ Additional Customization
  - ◆ Expansion of Scope

### Service Delivery

- ⇒ Customer provides Reporting and Analytics requirements
- ⇒ Teradata provides Hardware and Software (Platform)
- ⇒ Hydus hosts all infrastructure
- ⇒ Hydus provides Setup and Customization professional services
- ⇒ Hydus provides all maintenance and operations professional services

	Small	Medium	Large
Data Space (TB)	1 - 5	6 - 13	> 13
Data Sources	5 - 10	11 - 20	> 20
Reports & Analytics	10 - 20	20 - 40	> 40
Setup Time (Weeks)	6 - 12	12 - 18	> 18
Establish Fees (\$)	66 - 132K	132 - 198K	198K +
Operate Fees (\$ Monthly)	14 - 17K	21 - 35K	35K +

\* The prices listed above are only estimates, actual amount may vary based on services provided



### Assumptions

- ⇒ Requirement is for complex reports and analytics accessing millions of rows of data requiring huge permanent storage space and user spool space
- ⇒ This is in addition to other standards ad-hoc and canned reports
- ⇒ User Spool Space storage requirements adds an additional 30%
- ⇒ Instantiation temporary tables assumes an additional 10% storage
- ⇒ Data Sources refer to individual applications feeding the data warehouse